

AS AMBER LATVIJAS BALZAMS

(Registration number 40003031873)

UNAUDITED CONDENSED FINANCIAL STATEMENTS

for the first nine months of 2022

prepared in accordance with International Financial Reporting Standards as adopted by the EU

INFORMATION ON THE COMPANY

Name of the Company	Amber Latvijas balzams (until 30.04.2022 – Latvijas balzams)
Legal status of the Company	Joint Stock Company
Number, place and date of registration	Companies register No. 40003031873 Riga, 2 October 1991 Re-registered on 20 October 1998
	Commercial Register Riga, 19 June 2014
Address	Aleksandra Caka Street 160 Riga, LV-1012 Latvia
Main business activities	Production of alcoholic beverages NACE2 11.01
Major shareholder	Amber Beverage Group Holding S.à r.l. (89.99%)
Names and positions of the Council Members	Rolands Gulbis – Chairman of the Council Valizhan Abidov – Vice Chairman of the Council Velga Celmiņa – Member of the Council Boriss Ņešatajevs - Member of the Council Guntars Reidzāns - Member of the Council
Names and positions of the Board Members	Intars Geidāns – Chairman of the Board Guntars Betlers – Member of the Board

REPORT OF THE MANAGEMENT

Type of operations

AS Amber Latvijas balzams (hereinafter also - the Company) is a leading producer of alcoholic beverages in the Baltic states. The Company was established in 1900 as Riga's 1st state alcohol warehouse; for many years since 1970 it has been operating under the name AS Latvijas balzams. In order to strengthen the Company's global recognition as part of the parent company Amber Beverage Group the decision of the Company's shareholders' meeting to change the name to AS "Amber Latvijas balzams" came into force on May 1, 2022. Amber Beverage Group Holding S.à r.l., which owns 89.99% of the Company's share capital, has been the major shareholder of the Company.

Nowadays the Company is operating two production units of alcoholic drinks in Riga: a factory for the production of strong alcoholic beverages and a factory for the production of sparkling wines and light alcoholic beverages. These factories produce most types of alcoholic beverages, such as sparkling wines, fortified wines, ciders, RTDs (ready-to-drink beverages), vodka, liqueurs, brandy, strong alcoholic beverages, gin, etc. The recipes for some of AS Amber Latvijas balzams products date back hundreds of years; for example, the formula of Riga Black Balsam® was officially written down in 1752. The mission of AS Amber Latvijas balzams is "Excellence in everything we do".

Overall, the Company produces more than 100 different brands. Products produced by AS Amber Latvijas Balzams are sold almost in all regions of the world mediated by Amber Beverage Group and SPI Group and via direct export route.

The Company cooperates with the largest suppliers of raw materials and consumables in the European Union. One of key resources is water and it is derived from artesian wells located in territories of the Company. Alcohol for the production of most products is supplied by to the Company by alcohol producers working in the European Union.

Logistics services represent a small, but still significant part of the Company's business: this competence has been increasingly developing over the last years. For the most part, logistic services are rendered to related companies, but the volume of services, such as transit assurance services, bonded warehouse services, value-added services, picking and other logistic services provided to other enterprises of the alcohol industry are growing.

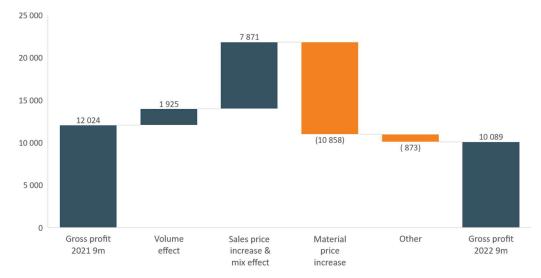
The Company as a socially responsible and sustainable enterprise has developed and complies with basic principles of corporate social responsibility. They have been harmonized with the United Nations Sustainable Development Goals for 2030, guidelines and Nasdaq Riga Cooperate governance principles and are available in the section <u>Corporate Social Responsibility</u> on the Company's website.

For compliance with these guidelines, the Company has drafted and adheres to the following procedures: the Corporate Social Responsibility Policy, the Company Procurement Procedure, the Collective Bargaining Agreement, the Quality Management Handbook, the Ethical Marketing Communications Code, the Anti-Corruption Policy, the Data Protection Policy, the Risk Management Policy, the Remote Work Policy and other internal documents. These documents, policies and procedures contained therein are reviewed regularly in accordance with the Quality Management System. The results of reviews and planned corrective measures are considered at the Company's management meetings

Performance of the Company during the reporting period

Financial performance

The unaudited net revenue of the Company for the first nine months of the year 2022 reached EUR 67.5 million euros, an increase of 27.4% against the respective period in 2021. The increase in turnover is related to the improvement of the economic situation and is the result of facilitating the restrictions imposed by national governments on the Covid-19 pandemic situation to compare with the respective period in 2021. Also, the Company has continued to develop cooperation started in the fourth quarter of 2021 with clients in Sweden and Germany with a significant increase of sales volumes in respective markets.



REPORT OF THE MANAGEMENT (continued)

The gross profit for the reporting period is EUR 10.0 million (a decrease of EUR 1.9 million or 16.1% to the comparative period). The variance of gross profit to the comparative period has been impacted the volume increase (+12.5%), however more significant impact has been caused by the increase in the price of key raw materials (the decision by the Stoli Group to completely switch to European-origin spirit in the production of Stoli Premium brand, the price of which has been negatively affected by the increase in energy resources and the sufficiency of raw materials (grain) in Europe), the shortage of glass in Europe and the increase of its cost due to energy-intensive production process, the price increase under the influence of rapidly growing general inflation, increase in the energy costs, the increase in salary costs, which has been affected by both the review of compensation in 2022 and the increase in costs due to labour shortage.

The operating profit for the first nine months of 2022 amounts to EUR 3.0 million, which is lower than in the respective period of the year 2021 (EUR 5.4 million). The operating margin for the reporting period in the year 2022 is 4.4% (2021: 10.1%). However, the unaudited net profit for the period is EUR 2.4 million (lower by EUR 2.4 million or 62% in comparison to the respective period in 2021). The respective financial performance ratios have mainly negatively impacted the rapid increase of production costs.

The Company's return on equity (ROE) and return on assets (ROA) at the reporting date and in the previous two comparative periods:

	30.09.2022	30.09.2021	30.09.2020
ROA*	1.3%	3.7%	1.6%
ROE**	1.7%	4.7%	2.0%

* ROA = Net profit / average asset value x 100%

** ROE = Net profit / average total equity x 100%

ROA and ROE indicators were negatively affected by recognized unrealized losses from currency fluctuations on 30 September 2022. The adjusted ROA and ROE indicators (excluding unrealized losses from the calculation base) respectively would be 1.6% and 2.2% at the end of the reporting period.

REPORT OF THE MANAGEMENT (continued)

The Company's EBIT* and EBITDA** indicators for the reporting period and in the previous two comparative periods:

	01.01.2022- 30.09.2022 EUR 000	01.01.2021- 30.09.2021 EUR 000	01.01.2020- 30.09.2020 EUR 000
EBITDA*	4 583	7 192	5 012
EBIT **	2 973	5 377	3 104

* EBIT = Earnings before interest and corporate income tax

** EBITDA = Earnings before interest and corporate income tax, depreciation and amortization

The Company's management uses the previously reported alternative performance indicators in assessing the Company's performance for a particular financial period and in making decisions.

AS Amber Latvijas balzams is one of the largest local taxpayers. During the reporting period, the Company paid taxes of EUR 56.6 million to the state budget, including excise tax amounting to EUR 45.3 million.

Non-financial performance and activities for the reporting year

Apart from the financial indicators referred to in these financial statements, the Company is using the following comparative indicators for the purposes of operational analysis: RFT (*right first time*) and OTIF (*on time in full*) & quality. RFT shows the share of products manufactured right on the first time. During the first nine months of the year 2022, RFT reached 96.6 %, which is a small decrease against the respective period in 2021 (97.8%). The OTIF result for the reporting period is 94.5% which is a decrease in comparison to the indicator for the year 2021 – 96.5%; the reasons for the decrease are related to challenges in logistics and warfare in Ukraine. The situation in supply chain management is gradually improving, therefore, improving the OTIF ratio in a positive manner.

As a result of the invasion of Russian military forces in Ukraine on February 2022, the Company faced a number of significant changes, mostly such as an increase in prices for raw materials and energy, their availability, rescheduling of supply chains to meet production plans approved by customers, as well as with the need to review sales prices. Similarly, the international sanctions regime imposed on Russia and the close monitoring of fulfilment of sanction requirements have also affected the Companies' day-to-day operations. The Company has successfully adapted to the new situation in close cooperation with the management of Amber Beverage Group and continues to follow the development of the situation.

Risk assessment and management

As regards the Company's products and risk management process, the following factors to which greater consideration is given should be mentioned on the basis of an assessment of external and internal factors that are likely to affect the Company's operations:

- The timely identification and compliance with statutory requirements by taking into account timely information and education of staff;
- The ensuring of production continuity by timely planning production capacity and load;
- The maintenance of adequate jobs by investing in the development of production, services and human resources by means of training;
- Geopolitical changes in the region by ensuring compliance of cooperation partners with legal requirements, survey of alternative suppliers.

In the course of business, the Company strictly complies with the legislation of the Republic of Latvia. Considering the industry, the Company is devoting a great deal of attention to the assessment of transactions and their conformity with laws.

REPORT OF THE MANAGEMENT (continued)

Stock and fund market

During the first nine months of the year 2022, the Company's share price fluctuated from EUR 8.70 to EUR 12.00 per share.



Financial risk management

In the ordinary course of business, AS Amber Latvijas balzams is exposed to a variety of financial risks, including credit risk, liquidity risk and interest rate risk. The Company's management handles financial risks on an ongoing basis in order to minimize their potential adverse effects on the financial performance of the Company.

The Company's borrowings have variable interest rates. The Company's management is considering the use of hedging instruments in order to minimize the effect of variable interest rates.

Financial assets which potentially expose the Company to a certain degree of credit risk concentration are primarily trade receivables, receivables from related companies and loans. The Company has introduced and pursues a credit policy whereby goods are sold on credit only to customers having sound credit histories. The Company also complies with sanctions regimes based on the information published on the website of the Ministry of Foreign Affairs of the Republic of Latvia for international transactions as well as internal procedures.

The Company pursues a prudent liquidity risk management policy, according to which adequate credit resources are ensured to settle liabilities when they fall due. The Company's management handles liquidity and cash flow risks by maintaining adequate cash reserves and securing sufficient financing by means of loans, credit lines, finance leases by monitoring forecasted and actual cash flows and by matching the maturities of financial assets and liabilities on an ongoing basis.

On 30 September 2022, the Company's current assets exceeded its current liabilities by EUR 121 million (on 30 September 2021: EUR 124 million). The Company has a strong ability to meet its current liabilities as they fall due. The Company's liquidity ratio (current ratio) and short-term liquidity ratio (quick ratio) for the last three years are as follows:

	2022	2021	2020
Current ratio*	3.26	2.96	3.54
Quick ratio**	2.53	2.28	2.58

* Current ratio = The proportion of current assets to current liabilities

** *Quick ratio* = A total of trade receivables, receivables from related parties and cash and cash equivalents to current liabilities

At the end of the reporting period, liquidity indicators were mostly affected by changes in the inventory balance as the Company created sufficient reserves of raw materials to ensure the production process.

REPORT OF THE MANAGEMENT (continued) Subsequent events

In November 2022 the Company amended the loan agreement with its major shareholder Amber Beverage Group Holding S.à r.l., by extending the maturity date until 31 December 2026. Since the last day of interim financial statements and the signing of these interim financial statements, there have been no other subsequent events that would have a significant effect on the financial position of the Company as of 30 September 2022.

Future prospects of the Company

The Company will continue improving the efficiency of production, with a focus on purchase, planning and infrastructure improvements to support its goal: to deliver quality products with a competitive cost advantage.

A further significant increase in the prices of raw materials and energy resources is expected in the last quarter of 2022 as well as in 2023. According to forecasts, the prices for practically all packaging materials, raw materials and resources will increase, which is likely to result in a further increase in the sales prices of products. The Company continues to work actively to balance the impact of the increase in the cost of resources with sales price revisions, however there is a risk that passing the cost increase to customers might not have an immediate effect.

Also, investments in infrastructure facilities will be continued in 2022.

Intars Geidāns

Chairman of the Board Riga, 30 November 2022

STATEMENT OF THE MANAGEMENTS' RESPONSIBILITY

The management of the Company declares that in accordance with the information at its disposal, the condensed financial statements presented were prepared under laws and regulations in force and represent truthful and clear information on the company's assets, equity, liabilities, financial situation and profits or losses.

The Management Report contains truthful information.

Intars Geidāns Chairman of the Board Riga, 30 November 2022

INCOME STATEMENT

	Notes	01.01.2022- 30.09.2022 EUR	01.01.2021- 30.09.2021 EUR
Revenue	3	67 510 136	53 000 173
Cost of sales	4	(57 421 536)	(40 976 475)
Gross profit		10 088 600	12 023 698
Distribution expenses	5	(5 549 267)	(4 875 650)
Administrative expenses	6	(3 244 168)	(3 016 077)
Other operating income		1 938 936	1 719 738
Other operating expenses		(260 609)	(476 308)
Operating profit		2 973 492	5 375 401
Net finance income/ (costs)	7	(613 733)	894 657
Profit before tax	•	2 359 759	6 270 058
Net profit	•	2 359 759	6 270 058

STATEMENT OF COMPREHENSIVE INCOME

	01.01.2022-	01.01.2021-
	30.09.2022	30.09.2021
	EUR	EUR
Net profit	2 359 759	6 270 058
Total comprehensive income for the period	2 359 759	6 270 058

STATEMENT OF FINANCIAL POSITION

	30.09.2022 EUR	31.12.2021 EUR
ASSETS		
Non-current assets		
Intangible assets	380 128	231 191
Property, plant and equipment	13 979 566	13 358 670
Right-of-use assets	2 003 454	2 533 275
Other non current assets	1 395 242	423 325
Total non-current assets:	17 758 390	16 546 461
Current assets		
Inventories	37 491 737	24 908 893
Trade receivables	1 285 730	1 311 505
Receivables from group companies	60 787 562	64 593 875
Loans to group companies within the Group account	73 231 941	67 296 278
Other current assets	1 070 140	476 842
Cash and cash equivalents	69 659	88 909
Total current assets:	173 936 769	158 676 302
Total assets	191 695 159	175 222 763
EQUITY AND LIABILITIES		
Equity		
Share capital	10 495 660	10 495 660
Share premium	87 887	87 887
Reserves	2 318 823	2 318 823
Retained earnings	123 736 546	125 874 927
Total equity:	136 638 916	138 777 297
Liabilities		
Non-current liabilities		
Borrowings	1 645 784	1 648 701
Total non-current liabilities:	1 645 784	1 648 701
Current liabilities		
Borrowings	227 926	1 051 163
Trade payables	14 192 107	7 004 576
Payables to group companies	3 656 082	1 925 224
Taxes payable	28 067 395	22 489 422
Dividends payable	4 498 140	-
Other liabilities	2 768 809	2 326 380
Total current liabilities:	53 410 459	34 796 765
Total liabilities:	55 056 243	36 445 466
Total equity and liabilities	191 695 159	175 222 763

F

Intars Geidāns Chairman of the Board Riga, 30 November 2022

STATEMENT OF CHANGES IN EQUITY

	Share capital	Share premium	Reserves	Retained earnings	Total
	EUR	EUR	EUR	EUR	EUR
31.12.2020.	10 495 660	87 887	2 318 823	120 592 233	133 494 603
Net profit	-	-	-	8 731 267	8 731 267
Total comprehensive income	-	-	-	8 731 267	8 731 267
Dividends	-	-	-	(3 448 573)	(3 448 573)
31.12.2021.	10 495 660	87 887	2 318 823	125 874 927	138 777 297
Net profit	-	-	-	2 359 759	2 359 759
Total comprehensive					
income	-	-	-	2 359 759	141 137 056
Dividends	-	-		(4 498 140)	(4 498 140)
30.09.2022.	10 495 660	87 887	2 318 823	123 736 546	136 638 916

CASH FLOW STATEMENT

	01.01.2022- 30.09.2022 EUR	01.01.2021- 30.09.2021 EUR
Cash flow from operating activities		
Profit for the period before taxation	2 359 759	6 270 058
Adjustments for:		
Deprecition and amortisation	1 609 763	1 814 186
Net (profit) lon sales and disposal of property, plant and	(2 610)	(503 090)
equipment, investment property and intangibles	· · · ·	· · · · · ·
Accruals	60 178	(338 645)
Interest income	(859 468)	(927 557)
Interest expense	33 057	34 970
Changes in working capital:		
(Increase) in inventories	(12 643 022)	(1 801 976)
Decerease / (increase) in trade and other receivables	2 279 265	(721 278)
Increase in trade and other payables	14 939 019	5 782 183
Net cash generated from operating activities	7 775 941	9 608 851
Cash flow from investing activities		
Acquisition of property, plant and equipment and intangible assets	(1 867 030)	(1 732 571)
Proceeds from sales of property, plant and equipment	7 473	33 652
Interest received	1 274 955	-
Changes in credit lines (net)	(6 351 150)	(6 833 622)
Net cash flow (used in) / generated from investing activities	(6 935 752)	(8 532 541)
Cash flow from financing activities		
Borrowings repaid	(233 028)	(233 028)
Lease payments	(593 354)	(917 321)
Interest paid	(33 057)	34 970
Net cash flow used in financing activities	(859 439)	(1 115 379)
Net increase in cash and cash equivalents	(19 250)	(109 009)
Cash and cash equivalents at the beginnging of the period	88 909	279 563
Cash and cash equivalents at the end of the period	69 659	170 554

NOTES

(1) GENERAL INFORMATION

AS Amber Latvijas balzams (until 30.04.2022 – Latvijas balzams; hereinafter also - the Company) is a joint stock company, which is incorporated and has its registered office in Latvia. The Company was founded in 1900. The registered address of the Company is 160 Aleksandra Caka Street, Riga, LV-1012, Republic of Latvia. Shares of AS Amber Latvijas balzams are listed on the Baltic Secondary List of the Nasdaq Riga AS.

The Company is the largest producer of alcoholic beverages in the Baltic States. AS Amber Latvijas balzams produces more than 100 different alcoholic beverages. The major shareholder of the Company which owns 89.99% of the Company's share capital as of 30 June 2022, is Amber Beverage Group Holding S.à r.l. (a company incorporated in Luxembourg).

(2) ACCOUNTING POLICIES

Basis for preparation

The interim condensed financial statements for six months of year 2022 which ends on 30 June 2022 have been prepared in accordance with IAS 34 Interim Financial Reporting.

The interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Company's annual financial statements of the year 2021.

Functional currency and revaluation

The functional and presentation currency of the Company is official currency of the Republic of Latvia - euro (EUR).

Foreign currency transactions have been translated into euros applying the exchange rate valid at the beginning of the day of transaction determined by the conversion procedure between central banks of the European System and other central banks and which is published on the European Central Bank's website.

On the last day of the reporting period, all monetary assets and liabilities were translated into euros in accordance with the rates (at the end of the day) published on the European Central Bank's website except for monetary assets and liabilities denominated in Russian rubles - for revaluation of such assets and liabilities the exchange rate published by the Central Bank of Russia on the last day of the reporting period is used.

The profit or loss resulting from the exchange rate fluctuations of the foreign currency are recognized net in the income statement in the respective period.

	30.09.2022.	01.01.2022 30.09.2022.	31.12.2021.	01.01.2021- 30.09.2021
	EUR	EUR	EUR	EUR
1 USD	0.9706	1.0642	0.8829	1.1964
1 GBP	0.8948	0.8469	1.1901	0.8636
1 RUB	0.0179	0.0179	0.0117	0.0113

Changes in accounting policy and disclosures

The accounting policies adopted in the preparation of the interim condensed financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended 31 December 2021, except for the adoption of new standards effective as of 1 January 2021. The Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective. The Company intends to adopt the above standards and interpretations and to evaluate their effects on the effective date.

(3) REVENUE

a) Operation and reportable segment

The core activity of the Company is the production of alcoholic beverages. AS Amber Latvijas balzams produces over 100 different brands of beverages. Since the Company's core activity is mainly the production of alcoholic beverages, the Company has only one operation and reportable segment.

b) Revenue by type

	01.01.2022- 30.09.2022	01.01.2021- 30.09.2021
	50.09.2022 EUR	50.09.2021 EUR
Production of alcoholic beverages	63 829 828	49 641 607
Sales of other goods and materials	40 072	230 744
Other services	3 640 236	3 127 822
	67 510 136	53 000 173
c) Revenue by geography (by customer)		
, , ,	01.01.2022-	01.01.2021-
	30.09.2022	30.09.2021
	EUR	EUR
Cyprus	39 585 298	30 744 837
Latvia	20 117 601	17 360 693
Lithuania	3 379 747	2 722 508
Germany	1 179 408	-
Sweden	403 324	-
Estonia	618 005	530 059
Ukraine	192 932	191 142
Romania	456 156	224 658
Turkey	409 005	148 494
Other	1 168 661	1 077 782
	67 510 136	53 000 173

(4) COST OF GOODS SOLD

	01.01.2022-	01.01.2021-
	30.09.2022	30.09.2021
	EUR	EUR
Raw materials and consumables	47 414 916	32 487 359
Salary expense	4 822 914	4 169 509
The state compulsory social insurance contributions	1 131 218	975 651
Depreciation of non-current assets	852 343	921 000
Energy resources	903 423	590 546
Repair and maintenance expenses	523 862	482 278
Management of packaging	545 803	435 759
Insurance payments	20 575	21 221
Laboratory expenses	22 503	18 136
Accrued expenses on unused annual leave	15 593	40 064
Other costs	1 168 386	834 952
	57 421 536	40 976 475

(5) DISTRIBUTION EXPENSES

	01.01.2022- 30.09.2022 EUR	01.01.2021- 30.09.2021 EUR
Salary expenses	1 558 526	1 403 278
Advertising and sales promotion expenses	1 397 310	1 246 857
Depreciation of non-current assets	700 251	738 650
Transportation expenses	608 806	480 445
Warehouse maintenance expenses	401 833	309 559
The state compulsory social insurance contributions	361 921	330 134
Other expenses	520 620	366 727
	5 549 267	4 875 650

(6) ADMINISTRATIVE EXPENSES

	01.01.2022- 30.09.2022	01.01.2021- 30.09.2021
	EUR	EUR
Management services and expenses	1 964 345	1 443 077
Salary expenses	421 952	497 978
Depreciation of non-current assets	57 281	154 537
Computer maintenance	164 682	158 017
Financial support, sponsorship	12 500	103 954
The state compulsory social insurance contributions	76 234	113 996
Real estate tax	112 672	120 685
Professional service costs	63 012	55 480
Transport costs	24 351	20 410
Office expenses	9 217	6 601
Communication and postal expenses	8 678	9 988
Representation expenses	15 809	11 542
Bank commissions	5 744	12 904
Other expenses	307 691	306 908
	3 244 168	3 016 077

(7) NET FINANCE INCOME/ (EXPENSES)

	01.01.2022-	01.01.2021-
	30.09.2022	30.09.2021
	EUR	EUR
Finance income		
Interest income related parties	859 468	927 557
Foreign exchange gain, net		2 070
Total finance income	859 468	929 627
Finance costs		
Interest expense	32 213	33 426
Interest expense to related parties	844	1 544
Foreign exchange loss, net	1 440 144	-
Total finance costs	1 473 201	34 970
Net finance income / (costs)	(613 733)	894 657

In 2022 position Foreign exchange gain/ (loss), net includes unrealized foreign exchange loss of EUR 1 440 thousand mainly deriving from revaluation of balances initially denominated in Russian rubles to euro.

(8) SUBSEQUENT EVENTS

In November 2022 the Company has amended the loan agreement with its major shareholder Amber Beverage Group Holding S.à r.l., by extending the maturity date until 31 December 2026. Since the last day of interim financial statements and the signing of these interim financial statements, there have been no other subsequent events that would have a significant effect on the financial position of the Company as of 30 September 2022.